

## **BRIDGE LOANS**

| FIX AND FLIP           |  |  |
|------------------------|--|--|
| PROPERTY TYPES:        | Residential (1-4 Units)                        |  |
| LOAN AMOUNT            | \$50,000 - \$5,000,000                         |  |
| MAXIMUM LOAN TO COST   | ■ 85% of Purchase and<br>■ 100% of Rehab Costs |  |
| MAXIMUM LOAN TO<br>ARV | 70%  |  |
| TERM LENGTH            | 12 months, up to 18 at lender<br>discretion    |  |
| RECOURSE               | Full Recourse                                  |  |

| GROUND UP                  |  |  |
|----------------------------|--|--|
| PROPERTY<br>TYPES:         | Residential (1-4 Units)  |  |
| LOAN<br>AMOUNT             | \$50,000 - \$5,000,000   |  |
| MAXIMUM<br>LOAN TO<br>COST | <ul> <li>Up to 75% of the lower of land value or purchase price/60% if unpermitted, plus 100% of construction</li> <li>Max 80% of total project costs</li> <li>LTC Catch Up Draw to raise initial advance to 75% at approval of required plans/permits post-closing</li> </ul> |  |
| MAXIMUM<br>LOAN TO ARV     | 70%  |  |
| TERM<br>LENGTH             | 12 months, up to 18 at lender discretion   |  |
| RECOURSE                   | Full Recourse  |  |



## **BRIDGE LOANS**

| SMALL BALANCE MULTIFAMILY        |  |  |
|----------------------------------|--|--|
| PROPERTY TYPES:                  | Residential (5+ Units)   |  |
| LOAN AMOUNT                      | \$500,000 - \$5,000,000  |  |
| LOAN TYPES                       | Interest Only I Fixed/Adjustable Rate Mortgage Options   |  |
| MAXIMUM LOAN TO COST             | <ul> <li>Purchase Loans: 75% of Purchase/As-is Value + 100% of Rehab Costs</li> <li>Refinance Loans: 65% of As-is Value + 100% of Rehab Costs</li> <li>Cashout Refinance: Subject to LTV guidelines based on mid FICO score</li> </ul> |  |
| MAXIMUM LOAN TO STABILIZED VALUE | ■ Purchase/Rate-Term Refinance: 70% ■ Cashout Refinance: 65%   |  |
| TERM LENGTH                      | Up to 24 months + Two 6-month Extensions   |  |
| RECOURSE                         | <ul> <li>Loans ≤ \$2MM: Full Recourse</li> <li>Loans &gt; \$2MM: Full Recourse or</li> <li>Limited Recourse with bad-boy carveouts</li> <li>Completion Guaranty/Reserve Replenishment Guaranty when applicable</li> </ul>              |  |
| MINIMUM GUARANTOR FICO           | Mid-Score of 680   |  |



## **BRIDGE LOANS**

| STABILIZED BRIDGE                                      |  |  |
|--|--|--|
| PROPERTY TYPES:  | Single Family/2-4 Unit/Townhomes/PUD/Warrantable Condos  |  |
| LOAN AMOUNT  | <ul> <li>Min: \$75,000 - \$2,000,000</li> <li>Max: \$1MM for SFR</li> <li>Max: \$2MM for 2-4 unit</li> </ul> |  |
| MAXIMUM LOAN TO COST                                   | ■ 85% of Purchase<br>■ 100% of Completed Rehab Costs   |  |
| MAXIMUM LOAN TO VALUE (AS-IS AND AFTER REPAIR)         | 70%  |  |
| TERM LENGTH  | 12 months, up to 18 at lender discretion   |  |
| RECOURSE   | Full Recourse  |  |
| MINIMUM DEBT SERVICE COVERAGE RATIO (GROSS RENT/PITIA) | 1.00x  |  |
| MINIMUM GUARANTOR FICO                                 | Mid-Score of 660   |  |



# **Rental Loans**

| SINGLE PROPERTY RENTALS                                |  |  |
|--|--|--|
| PROPERTYTYPES  | Single Family/2-4 Unit/Townhomes/PUD/Warrantable Condos  |  |
| LOAN AMOUNT  | \$75,000 - \$2,000,000   |  |
| LOAN TYPES   | <ul><li>30-Year Fixed Rate Mortgage (Fully Amortizing)</li><li>5/6, 7/6, 10/6 Hyrbid ARMs (Partial IO or Fully Amortizing)</li></ul> |  |
| MAXIMUM LOAN TO COST                                   | If Owned < 3 months, 80% of Total Cost Basis   |  |
| MAXIMUM LOAN TO AS-IS VALUE (SUBJECT TO MINIMUM FICO)  | ■ Purchase/Rate-Term Refinance: 80%<br>■ Cashout Refinance: 75%  |  |
| MINIMUM DEBT SERVICE COVERAGE RATIO (GROSS RENT/PITIA) | 1.10x  |  |
| TERM LENGTH  | 30 Years   |  |
| RECOURSE   | Full Recourse Only   |  |
| MINIMUM GUARANTOR FICO                                 | Mid-Score of 660   |  |
| LEASE REQUIREMENTS                                     | ■ Leased Units: Lower of (i) In-Place Rent & (ii) Market Rent ■ Unleased Units: 90% of Market Rent (Purchase Loans only)             |  |



# **Rental Loans**

| RENTAL PORTFOLIOS  |   |
|--|---|
| PROPERTY TYPES   | <ul> <li>Single Family/2-4 Unit/Townhomes/PUD/Warrantable Condos</li> <li>5-8 Unit Multifamily and Eligible Mixed Use Properties allowed up to</li> <li>15% of Loan Amount</li> </ul> |
| LOAN AMOUNT  | \$150,000 - \$50,000,000  |
| LOAN TYPES   | ■ 30-Year Fixed Rate Mortgage (Fully Amortizing)<br>■ 5/6, 7/6, 10/6 Hyrbid ARMs (Partial IO or Fully Amortizing)   |
| MAXIMUM LOAN TO COST   | If Owned < 3 months, 80% of Total Cost Basis  |
| MAXIMUM LOAN TO AS-IS VALUE (SUBJECT TO MINIMUM FICO)            | ■ Purchase/Rate-Term Refinance: 80%<br>■ Cashout Refinance: 75%   |
| MINIMUM DEBT SERVICE COVERAGE RATIO (NET CASH FLOW/DEBT SERVICE) | <ul> <li>For portfolios with ≤ \$2MM AND ≤ 10 properties: 1.10x (Gross Rent/PITIA)</li> <li>For all other portfolios: 1.20x (Net Cash Flow/Debt Service)</li> </ul>                   |
| TERM LENGTH  | 5, 10 & 30 Years  |
| RECOURSE   | Non Recourse with bad-boy carveouts and Pledge of Equity of Borrowing Entity  |
| MINIMUM GUARANTOR FICO   | <ul> <li>For portfolios with ≤ \$2MM AND ≤ 10 properties: Mid-Score of 660</li> <li>For all other portfolios: Mid-Score of 680</li> </ul>   |
| LEASE REQUIREMENTS   | Minimum Occupancy Rate of 90% by Unit Count  Leased Units: Lower of (i) In-Place Rent & (ii) Market Rent  Unleased Units: 90% of Market Rent (Purchase Loans only)                    |



# **Rental Loans**

| MULTIFAMILY TERM   |  |  |
|--|--|--|
| PROPERTY TYPES   | ■ 5-8 Unit Residential Properties  |  |
| LOAN AMOUNT  | \$250,000 - \$3,000,000  |  |
| LOAN TYPES   | ■ 30-Year Fixed Rate Mortgage OR<br>■ 5/6, 7/6, 10/6 Hybrid ARMs (Partial IO or Fully Amortizing)  |  |
| MAXIMUM LOAN TO COST   | If owned < 3 months, 70% of Total Cost Basis<br>If owned between 3-6 months, additional 5% haircut on Max<br>Eligible LTV  |  |
| MAXIMUM LOAN TO AS-IS VALUE (SUBJECT TO MINIMUM FICO)            | ■ Purchase/Rate-Term Refinance: 70%<br>■ Cashout Refinance: 70%  |  |
| MINIMUM DEBT SERVICE COVERAGE RATIO (NET CASH FLOW/DEBT SERVICE) | 1.20x - 1.40x, based on subject market classification (Top, Standard, Small, Very Small)   |  |
| TERM LENGTH  | 30 Years   |  |
| RECOURSE   | Full Recourse or Non Recourse with bad-boy carveouts and Pledge of Equity  |  |
| MINIMUM GUARANTOR FICO   | Mid-Score of 680   |  |
| LEASE REQUIREMENTS   | Minimum Occupancy Rate of 90% by Unit Count  Leased Units: Lower of (i) In-Place Rent & (ii) Market Rent  Unleased Units: 90% of Market Rent (Purchase Loans only) |  |